



FUTURE:SECURED

Become a Key Account & Business Development Manager at Simson Power Tools GmbH - a part of the Rehobot company group.

Simson Power Tools AB designs, manufactures and sells hydraulic power tools characterised by their high quality, security, flexibility and high performance since 1952. Simson Kompakt Jacks is our brilliant example that combines high capacity, reliability, quality, user friendly design and lightweight.

REHOBOT Hydraulics is a successful Swedish company that develops, produces and markets products and systems based on high-pressure hydraulics since 1924. Our products are associated with high quality and are well known on the market. The product range includes, among others, hydraulic pumps, cylinders and various hydraulic tools.

Are you passionate about innovative technologies, love direct customer interaction, and want to actively contribute to the growth of an interesting company? Then apply now as a Key Account & Business Development Manager at Simson Power Tools GmbH.

Your future is waiting!

Your responsibilities at Simson Power Tools GmbH a part of Rehobot AB:

- Laying the foundation for a well-functioning and future-ready organization in the German market
- Acquisition of new customers and development of long-term business relationships
- Support and expansion of our key accounts
- Development and responsibility for specific industries or application areas
- Revenue and profit responsibility for assigned customers
- Development and implementation of customer strategies and plans
- Collaboration with head offices in Sweden and our subsidiaries, development, innovation
- Representation, networking, and acquisition at trade fairs, conferences, and industry events



What you bring

- A degree in Business Administration or Industrial Engineering
- Several years of professional experience in technical sales
- Fluency in German and English
- Strong goal orientation, communication skills, and entrepreneurial thinking
- Technical interest and enthusiasm for innovative solutions
- Hands-on mentality, initiative, and the ability to turn creative ideas into tangible results
- Proficiency in Microsoft Office
- Ideally, you live in some part of Germany close to the bigger industry areas but are willing to travel and work regularly all over Germany

What you can expect

- Permanent employment contract
- Mobile working with a high degree of autonomy
- Attractive compensation package including bonus scheme
- Company car
- 30 days of vacation
- An innovative employer with long-term prospects and reliability
- A wide range of personal and professional development opportunities
- An environment that fosters growth, encourages initiative, and creates space for new ideas
- Social benefits such as employer contributions to your company pension

Contact

Are you interested and ready for your next career step?

Then send us your application by email, including your salary expectations and availability, to: mikael.olofsson@rehobot.se

If you have any questions, Mikael Olofsson our CEO will be happy to help you by phone at +46 725001029.

We look forward to your application – and to shaping the future together with you!